

**City of Albuquerque Municipal
Golf Advisory Board Agenda
August 17, 2023, 3:00-4:30 pm
ADO Golf Management**

1. Meeting is called to order and roll taken (3:00-3:01)
2. Introductions (3:02-3:03)
3. Review of minute (last meeting June 16, 2023) (3:04-3:05)
4. Public Comments (3:06-3:10)
5. Golf Management reports and updates (3:11-3:30)
 - a. Personnel updates
 - b. Rounds and Revenue Report
 - c. Current Projects
6. Golf Course issues (3:31-4:00)
7. Old Business (4:01-4:10)
 - a. Rates
 - b. Women's City Tournament
8. New Business (4:11-4:25)
 - a. Golf Etiquette - Education
 - b. Irrigation system PDS
9. Next Meeting- Los Altos Banquet Room, September 20, 2023

City of Albuquerque
Municipal Golf Advisory Board Minutes
Meeting Held 6/15/2023
Location: Arroyo Del Oso Golf Management

In attendance			
Denise Foor	ADO Women's	Henry Rodarte	COA, Golf Management
	ADO Men's	Gabe Moreno	COA, Golf Management
Dan Turnham	Los Altos Men's	Melissa DeHerrera	COA, Golf Management
	Los Altos Women's	David Flores ZOOM	COA, Deputy Director P&R
Vacant	Ladera Women's	Shay Armijo ZOOM	COA, Associate Director P&R
Vacant	Ladera Men's	Claudia Melendrez ZOOM	Public
	PDS Women's		
Mark Holman	PDS Men's		
	Youth Golfers		
Barbara Lail ZOOM	Senior Golfers		
Deb Thrall	At Large		
Todd Kersting - ZOOM	PDS Concessionaire		
	Los Altos Concessionaire		
	Ladera Concessionaire		
	Arroyo Del Oso Concessionaire		

Meeting was called to order at 3:01pm by Deb Thrall

Introductions

Deb Thrall opened the Golf Advisory Board (GAB) meeting dialogue. We went around having self-introductions of everyone in attendance which included: Board Members and City Staff.

Minutes

Changes in the minutes to include: change in date change in agenda from October to May Mark Motioned Dan Second Motion.

Public Comments

The Board would like a QR code or email to go to the GAB board so that we would see public comments.

Golf Management Reports and Updates

Personnel Updates

Dave Salas reported:

- o M14 Supervisor Los Altos/ADO interviewed on June 14, 2023.
- o B20 Golf Maintenance worker ad closes on June 19, 2023. Previous candidate declined position.
- o B32 General Maintenance worker will start July 1, 2023.
- o B26 Utility Worker will start July 1, 2023.
- o PDS Equipment Mechanic will close today July 15, 2023

Dave stated the future projects are:

Capital Outlay -

- o LD Plan and design of: 525k
 - Final design completed for the Cantina, work to be started soon.
 - Electrical al LD to gazebo, work to be started soon.
 - New exit door at LD Proshop to be started soon
 - 525k will cover cantina
 - Cost estimates for the night range lighting
- o PDS Plan and design of: 100k
 - Building improvements are on hold
 - Outdoor seating plans have begun waiting on architect
 - Movement in planning on outdoor seating
- o Los Altos plan and design of: 50k
 - Outdoor seating improvements - no movement
 - Still in Planning - no movement

GO Bond IM

- o Current Projects:
 - o PDS soil and water amendments have been started.
 - o PDS has started to evaluate the wet areas and cart paths.
 - o GolfApp Status - active - still unable to use due to technical difficulties.
 - o Validation of City Passes on hold due to IT bug -Noted that 2/3 of yearly passes were not in database so many were playing on expired passes. Expired passes are no longer valid, so golfers are buying them again. A backup list has been created and will be incorporated once the IT bug is fixed.

- o RFP is out and closed February 10, 2023. CDK is awarded PDS. No recommendation yet to ADO. June 5, 2023 is the end of public comments.
- o Projects on hold
 - Intrusion Alarms ADO, LA and PDS. ADO and LA and PDS wired, waiting on phone lines for PDS and LA. ADO and PDS complete, system installed just waiting on phone line for monitoring. DTI is working on getting phone number message to work correctly.

Rounds and Revenue

Gabe Moreno reported:

May 2023 Info for the June 15th Golf Advisory Board Meeting at Los Altos Golf Course

For monthly comparisons from April 2023 to May 2023 we were up **9.83% or 2,712** rounds, up **12.03% or \$53,605** in green fee revenue, up **50.92% or \$45,479** in pass revenue, and up **18.53% or \$99,084** in total revenue.

Comparing FY23 to FY22, we are still down **-4.02% or -9,155** rounds, down **-1.71 % or - \$60,625** in green fee revenue, up **0.98% or \$4,236** in pass revenue, resulting in us being down overall **-1.41 % or -\$56,390** in total revenue.

For FY23 Golf Revenue as of May 31st was \$ **4,928,520.90** minus Expenses of \$ **5,076,168.97** = \$ **147,648.07** net loss.

June 2023 Info for the upcoming July 20th Golf Advisory Board Meeting at the Golf Management Office

For monthly comparisons from May 2023 to June 2023 we were up **8.70% or 2,630** rounds, up **11.72% or \$59,159** in green fee revenue, down **-94.51 % or \$43,400** in pass revenue, and up **2.86% or \$15,759** in total revenue.

Comparing FY23 year end to FY22 year end, we finished down **-2.40% or -6,183** rounds, finished up **0.54% or -\$21,721** in green fee revenue, finished up **1.38% or \$6,616** in pass revenue, resulting in us finishing up overall **0.62 % or \$28,338** in total revenue.

For FY23 Golf Revenue as of June 30th was \$ **5,512,597.43** minus Expenses of \$ **5,451,738.54** = \$ **60,858.89** net profit.

NOTE: Net Profit/Loss Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire percentage splits.

Golf Course

Arroyo Del Oso issues:

1. Denise is going to talk to The Woman's league a week prior to the GAB meeting to get input and hole #3. Woman league still wants it to be recalculated to be a par 5. Score card doesn't

Moved the June 2023 information from last month's meeting that was canceled to the top and added the July 2023 info for the upcoming August 17, 2023 meeting at the Ladera Golf Course. Net Profit/Loss has not been calculated by Fiscal yet due to the DSS system is currently down at the time this was prepared.

Gabe Moreno reported:

June 2023 information for the Canceled July 20th Golf Advisory Board Meeting that was supposed to be held at the Golf Management Office

For monthly comparisons from May 2023 to June 2023 we were up **8.70% or 2,630** rounds, up **11.72% or \$59,159** in green fee revenue, down **-94.51% or (\$43,400)** in pass revenue, and up **2.86% or \$15,759** in total revenue.

Comparing FY23 year end to FY22 year end, we finished down **-2.40% or (6,183)** rounds, finished up **0.54% or -\$21,721** in green fee revenue, finished up **1.38% or \$6,616** in pass revenue, resulting in us finishing up overall **0.62% or \$28,338** in total revenue.

For FY23 Golf Revenue as of June 30th was **\$ 5,512,597.43** minus Expenses of **(\$ 5,451,738.54)** = **\$ 60,858.89** net profit.

July 2023 information for the upcoming August 17th Golf Advisory Board Meeting at the Ladera Golf Course

For monthly comparisons from June 2023 to July 2023 we were down **-8.39% or (2,339)** rounds, down **-8.29% or (\$38,618)** in green fee revenue, down **-50.16% or (\$15,338)** in pass revenue, and down **-10.87% or (\$53,956)** in total revenue.

Comparing FY24 to FY23, we are down **-7.75% or (2,162)** rounds, we are down **-3.50% or (\$16,326)** in green fee revenue, finished down **-63.69% or (\$19,476)** in pass revenue, resulting in being down **-7.21% or (\$35,802)** in total revenue.

For FY24 Golf Revenue as of July 31st was **\$ TBD** minus Expenses of **(\$ TBD)** = **\$ TBD** net profit/loss. DSS system is currently down and is not able to update this information prior to this meeting.

NOTE: Net Profit/Loss Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire percentage splits.

match the Ghin. Tony spoke to Sun Country and asked that it be changed back to a par 5.
Denise will call Sun Country 505-390-9890

2. The right side of #17 & #18 is a lateral penalty area. Tony said the score cards are incorrect. Will ask Tony to put something up about the local rules.
3. Aprons around the greens have been bad. Pumps were down so needing to be over seeded but not until next FY24.
4. Henry will speak to Crystal about a water bucket on the #10 ADO.

Ladera issues:

1. Sanitation Project is starting June 14, 2023 and run until November 2023. They will start on the fairway on #9. Map attached started June 14, 2023.
2. #13 still needs the fairway recontoured on the west rough. Will ask Vince to work on contouring the fairway sometime in September due to the weather.
3. Brass button is currently dormant and will spot spray. Need to speak to Vince

Puerto Del Sol issues:

1. Lightning detector needs to be replaced due to outdated/obsolete. Manual only and cannot connect to weather systems.
2. Parking lot needs resurfacing due to ponding after rain. No funding.
3. Higher fence behind driving range/ possible signage. 50-yard fence to protect from the driving range #4 green #5 tee box.
5. Chick weed spraying need to be consistent #8 right side needs more spraying.
6. The special grass seed the organization bought, was it spread? Dave will follow up with John. John stated he was doing a cover crop with the bent grass to rye grass combination.
7. Irrigation/system issues on #4 and #9 are still ongoing and have been for years. According to John, the irrigation has been worked on #9 is working great.
8. CDK will take over October 1, 2023. The City will run PDS from July 1 2023.
9. Golf carts will be allowed in parking lot.
10. Top dressing came out nice. Greens look better and fairways look better.
11. Need non-obsolete sprinkler heads and new irrigation.
12. Love the new striping in the parking lot and wants to thank the City and Accustripe.

Concessionaire Comments: Todd Kersting

1. Free golf clinic July 7, 2023 open for all public with prizes to give away to get the public involved.
2. Article in paper journal, nicely written about the taco food trucks and night range.

Los Altos issues:

1. Push/add boulders closer that restrict cart traffic behind #18 green going to the club house.
2. Post emergent on #10 and brass button needs to be treated on all the greens.
3. fountain at #5 Tee Box is broken the fountain on Tee Box #15 works.
4. Pot hole in-between 7-8 on path.

Concessionaire Report - Colby Reddoch

1. New greens mower at LA.

2. Our new range machine at LA is up and working. Customers will now be printed out a pin number to use at the machine to get their range balls instead of having to carry them across the parking lot. Also, soon we will have range cards available that they can use at the machine. They will be given a balance of range balls they can purchase on the card at a discounted price.
3. Junior Golf Program update - We have our summer junior camps currently taking place for 9 weeks (every Tue., Wed., Thurs.). As well we have PGA Junior League going the months of June and July.
4. I have been getting a lot of feedback that the course is in great shape, and the greens are rolling very well.

Barbara Lail Senior Representative - written report via email

Karla mentioned to Barbara Tuesday everyone is happy course in great shape. Need work on cart path at green on Hole #6 as well as the one at Tee box #3, as a project with a completion date, say 2 months? PDS.

The rest of the course is recovering nicely and I had comments about appreciation for the staff.

Youth on Course- Nothing to report.

General Board Member Comments -

1. Track changes are in process for the Policy and Procedure Manual and have been incorporated. The manual is at the Director's office waiting for signature. Once that is signed off on, then the sinage for the course can be hung.
2. Alias email set up for the Board for comments and concerns from the public.
3. Look into a GPS tracing technology to keep track of cart.

Old Business

Rates - Recommendation for rate changes Dan Turnham. making a motion- PDS stay the same, LD \$12 and LA short course goes to \$10. Mark Holman second the motion,5 say I.

Women's City Championship - Women's League was told that Claudia was on the board and if there is anything at LA to be brought up Claudia will bring to the meetings. Course looks great and everyone is happy.

New Business

Golf Etiquette- Is posted in the operation manual, but would like to speak more on this issue.
Irrigation system for PDS - would need major funding for this

Meeting adjourned at 4:35 pm - Denise Motioned, Barbara second.

Next Meeting will be held at Los Altos Banquet room, September 20, 2023

Approved by: Deb Thrall 10/19/23 -

Deb Thrall/ Denise Foor

FY 2023 Golf Management Division - Rounds and Revenue

Fiscal Year 23	Arroyo/Oso			Ladera			Los Altos			Puerto/Sol			GMO	Total Rounds	Total Green Fee Revenue	Total Golf Pass Revenue	Total Golf Pass & Green Fee Revenue
	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue					
July	10,328	\$ 185,964	\$ -	7,893	\$ 124,281	\$ -	7,820	\$ 117,028	\$ -	4,010	\$ 55,042	\$ -	\$ 50,057	30,051	\$ 482,315	\$ 50,057	\$ 532,373
August	10,197	\$ 173,237	\$ -	8,200	\$ 119,925	\$ -	6,793	\$ 101,848	\$ -	3,767	\$ 49,399	\$ -	\$ 40,162	28,957	\$ 444,409	\$ 40,162	\$ 484,571
September	8,787	\$ 153,483	\$ -	7,197	\$ 104,778	\$ -	6,244	\$ 93,703	\$ -	3,294	\$ 44,221	\$ -	\$ 32,681	25,622	\$ 396,185	\$ 32,681	\$ 428,866
October	7,521	\$ 134,176	\$ -	5,961	\$ 88,257	\$ -	5,044	\$ 80,246	\$ -	2,664	\$ 36,337	\$ -	\$ 20,281	21,240	\$ 339,016	\$ 20,281	\$ 359,297
November	5,310	\$ 94,172	\$ -	4,299	\$ 58,224	\$ -	4,041	\$ 57,718	\$ -	1,693	\$ 22,062	\$ -	\$ 10,448	15,343	\$ 232,175	\$ 10,448	\$ 242,623
December (Closed 25th)	4,047	\$ 83,551	\$ -	3,375	\$ 50,360	\$ -	3,196	\$ 46,049	\$ -	1,447	\$ 20,888	\$ -	\$ 28,819	12,065	\$ 200,848	\$ 28,819	\$ 229,667
January	3,880	\$ 61,383	\$ -	3,357	\$ 47,308	\$ -	2,884	\$ 35,457	\$ -	1,355	\$ 17,949	\$ -	\$ 44,181	11,286	\$ 162,098	\$ 44,181	\$ 206,279
February	4,359	\$ 75,952	\$ -	3,893	\$ 59,641	\$ -	3,172	\$ 42,873	\$ -	1,521	\$ 20,416	\$ -	\$ 27,362	12,945	\$ 196,883	\$ 27,362	\$ 224,245
March (Closed 17th)	5,820	\$ 93,942	\$ -	5,198	\$ 72,642	\$ -	4,623	\$ 63,142	\$ -	2,169	\$ 28,430	\$ -	\$ 46,643	17,810	\$ 258,156	\$ 46,643	\$ 304,799
April	8,231	\$ 142,312	\$ -	7,146	\$ 106,774	\$ -	6,397	\$ 99,616	\$ -	3,112	\$ 43,142	\$ -	\$ 43,840	24,886	\$ 391,844	\$ 43,840	\$ 435,684
May	9,163	\$ 167,472	\$ -	7,475	\$ 113,345	\$ -	7,538	\$ 119,853	\$ -	3,322	\$ 44,779	\$ -	\$ 89,319	27,598	\$ 445,449	\$ 89,319	\$ 534,768
June	10,264	\$ 191,620	\$ -	8,660	\$ 140,044	\$ -	7,284	\$ 116,954	\$ -	4,020	\$ 55,990	\$ -	\$ 45,919	30,228	\$ 504,608	\$ 45,919	\$ 550,527
Total FY23	87,707	\$ 1,557,263	\$ -	72,654	\$ 1,085,579	\$ -	65,196	\$ 974,486	\$ -	32,374	\$ 438,656	\$ -	\$ 479,711	207,111	\$ 4,055,985	\$ 479,711	\$ 4,535,696

For monthly comparisons from May 2023 to June 2023 we were up 8.70% or 2,630 in total in rounds, up 11.72% or \$59,159 in total in green fee revenue, down -94.51% or -\$43,400 in total in pass revenue, and up 2.86% or \$15,759 in total in total revenue.

Comparing FY23 to FY22, we are down -2.40% or -6,183 in total in rounds, up 0.54% or \$21,721 in total in green fee revenue, up 1.38% or \$6,616 in total in pass revenue, resulting in us being up 0.62% or \$28,338 in total in total revenue for FY23.

FY23 Golf Revenue was \$ 5,512,597.43 minus \$ 5,451,738.54 = \$ 60,858.89 net profit through June 2023.

NOTE: Net Profit Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire percentage splits.

NOTE: Starting April 1, 2022, all Annual Pass Sales/Renewals are only done at the Golf Management Office causing Golf Pass Revenue to show up only at GMO.

FY23 vs. FY22				
	Rounds	Green Fee Revenue	Total Golf Pass Revenue	Total Revenue
FY23	257,931	4,055,985	479,711	4,535,696
FY22	264,114	4,034,264	473,095	4,507,359
YTD Comparison FY23 to FY22 FINAL	-2.40%	0.54%	1.38%	0.62%
	(6,183)	\$ 21,721	\$ 6,616	\$ 28,338
MTD Comparison from Prior Month (May 2023 to June 2023)	8.70%	11.72%	-94.51%	2.86%
	2,630	\$ 59,159	\$ (43,400)	\$ 15,759

Fiscal Year 22	Arroyo/Oso			Ladera			Los Altos			Puerto/Sol			GMO	Total Rounds	Total Green Fee Revenue	Total Golf Pass Revenue	Total Golf Pass & Green Fee Revenue
	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue					
July	10,021	\$ 181,745	\$ 8,624	7,609	\$ 117,262	\$ 15,538	7,308	\$ 111,775	\$ 18,190	4,334	\$ 56,934	\$ 1,505	\$ 12,281	29,272	\$ 467,716	\$ 56,138	\$ 523,854
AUGUS	9,540	\$ 168,566	\$ 8,343	7,632	\$ 113,784	\$ 11,567	(,207	\$ 109,207	\$ 16,871	4,721	\$ 54,774	\$ 3,600	\$ 3,667	28,500	\$ 446,331	\$ 44,048	\$ 490,378
September	8,365	\$ 147,448	\$ 8,033	6,611	\$ 96,424	\$ 8,271	6,491	\$ 100,011	\$ 3,010	3,399	\$ 45,407	\$ 2,095	\$ 7,657	24,776	\$ 389,291	\$ 29,067	\$ 418,357
October	7,880	\$ 142,803	\$ 2,714	6,048	\$ 91,940	\$ 11,062	6,190	\$ 94,409	\$ 6,314	3,314	\$ 45,251	\$ 1,814	\$ 3,552	23,430	\$ 374,404	\$ 25,457	\$ 399,861
November	7,006	\$ 120,999	\$ 4,714	5,360	\$ 76,496	\$ 7,148	5,064	\$ 69,365	\$ 8,286	2,473	\$ 32,383	\$ 3,314	\$ 3,010	19,903	\$ 299,242	\$ 26,471	\$ 325,714
December (Closed 25th)	4,750	\$ 77,127	\$ 15,595	3,520	\$ 45,279	\$ 3,315	3,384	\$ 42,705	\$ 4,819	1,684	\$ 20,441	\$ -	\$ 7,390	13,338	\$ 185,552	\$ 31,524	\$ 217,076
January	5,484	\$ 87,578	\$ 10,824	4,219	\$ 55,877	\$ 11,133	3,861	\$ 50,678	\$ 17,943	1,973	\$ 24,843	\$ 3,667	\$ 7,133	15,667	\$ 218,977	\$ 50,600	\$ 269,577
February (Closed 24, 17, 24 Snow)	4,202	\$ 69,526	\$ 10,705	3,512	\$ 47,468	\$ 6,448	3,067	\$ 42,470	\$ 10,085	1,494	\$ 19,297	\$ -	\$ 4,800	12,275	\$ 178,760	\$ 34,038	\$ 212,798
March (Closed 22-23 Snow)	6,630	\$ 108,481	\$ 13,057	5,371	\$ 74,683	\$ 12,024	4,727	\$ 64,674	\$ 15,676	2,556	\$ 32,560	\$ -	\$ 9,229	19,284	\$ 280,397	\$ 49,986	\$ 330,383
April	8,103	\$ 137,080	\$ -	6,120	\$ 87,088	\$ -	6,170	\$ 89,328	\$ -	3,105	\$ 41,202	\$ -	\$ 47,629	23,498	\$ 354,698	\$ 47,629	\$ 402,326
May	9,699	\$ 168,139	\$ -	7,393	\$ 106,345	\$ -	6,447	\$ 95,126	\$ -	3,478	\$ 47,024	\$ -	\$ 34,600	27,015	\$ 416,635	\$ 34,600	\$ 451,235
June	9,570	\$ 166,469	\$ -	7,169	\$ 107,623	\$ -	6,848	\$ 99,363	\$ -	3,669	\$ 48,806	\$ -	\$ 43,538	27,256	\$ 422,261	\$ 43,538	\$ 465,799
Total FY22	91,250	\$ 1,575,961	\$ 83,009	70,492	\$ 1,020,269	\$ 88,089	66,794	\$ 969,111	\$ 101,095	35,578	\$ 468,923	\$ 15,595	\$ 184,486	264,114	\$ 4,034,264	\$ 473,095	\$ 4,507,359
FY23	87,707	\$ 1,557,263	\$ -	72,654	\$ 1,085,579	\$ -	65,196	\$ 974,486	\$ -	32,374	\$ 438,656	\$ -	\$ 479,711	257,931	\$ 4,055,985	\$ 479,711	\$ 4,535,696
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Delta(s)	(3,543)	\$ (18,698)	\$ (83,009)	2,162	\$ 65,310	\$ (88,089)	(1,598)	\$ 105,375	\$ (101,095)	(3,204)	\$ (30,267)	\$ (15,992)	\$ 295,225	(6,183)	\$ 21,721	\$ 6,616	\$ 28,338

FY 2023 Golf Management Division - Rounds and Revenue

Fiscal Year 23	Arroyode/Oso			Ladera			Los Altos			Puertode/Sol			GMO	Total Rounds	Total Green Fee Revenue	Total Golf Pass Revenue	Total Golf/Pass & Green Fee Revenue
	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue					
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Total FY23	87,707	\$ 1,557,263	\$ -	72,654	\$ 1,085,579	\$ -	65,196	\$ 974,486	\$ -	32,374	\$ 438,656	\$ -	\$ 479,711	261,431	\$ 4,055,985	\$ 479,711	\$ 4,535,696

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FY23 Golf Revenue was \$ 5,512,597.43 minus \$ 5,451,738.54 = \$ 60,858.89 net profit through June 2023.

NOTE: Net Profit Amount is estimated since Journal Entries are needed the following month after month end to correctly adjust COA and Concessionaire percentage splits.

NOTE: Starting April 1, 2022, all Annual Pass Sales/Renewals are only done at the Golf Management Office causing Golf Pass Revenue to show up only at GMO.

FY23 vs. FY22				
	Rounds	Green Fee Revenue	Total Golf Pass Revenue	Total Revenue
FY23	257,931	4,055,985	479,711	4,535,696
FY22	264,114	4,034,264	473,095	4,507,359
YTD Comparison FY23 to FY22 FINAL	-2.41%	0.54%	1.38%	0.62%
	(6,183)	\$ 21,721	\$ 6,616	\$ 28,338
MTD Comparison from Prior Month (May 2023 to June 2023)	8.70%	11.72%	-94.51%	2.86%
	2,630	\$ 59,159	\$ (43,400)	\$ 15,759

Fiscal Year 22	Arroyode/Oso			Ladera			Los Altos			Puertode/Sol			GMO	Total Rounds	Total Green Fee Revenue	Total Golf Pass Revenue	Total Golf/Pass & Green Fee Revenue
	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue	Rounds	Green Fee Revenue	Golf Pass Revenue					
July	10,021	\$ 181,745	\$ 8,624	7,609	\$ 117,262	\$ 15,538	7,308	\$ 111,775	\$ 18,190	4,334	\$ 56,934	\$ 1,505	\$ 12,281	29,272	\$ 467,716	\$ 56,138	\$ 523,854
August	9,540	\$ 168,566	\$ 8,343	7,632	\$ 113,784	\$ 11,567	7,207	\$ 109,207	\$ 16,871	4,121	\$ 54,774	\$ 3,600	\$ 3,667	28,500	\$ 446,331	\$ 44,048	\$ 490,378
September	8,365	\$ 147,448	\$ 8,033	6,547	\$ 96,424	\$ 8,271	6,491	\$ 100,011	\$ 3,010	3,379	\$ 45,407	\$ 2,095	\$ 7,667	24,776	\$ 389,291	\$ 29,067	\$ 418,357
October	7,880	\$ 142,803	\$ 2,714	6,046	\$ 91,940	\$ 11,062	6,190	\$ 94,409	\$ 6,314	3,314	\$ 45,251	\$ 1,814	\$ 3,552	23,430	\$ 374,404	\$ 25,457	\$ 399,861
November	7,006	\$ 120,999	\$ 4,714	5,360	\$ 76,496	\$ 7,148	5,064	\$ 69,365	\$ 8,286	2,473	\$ 32,383	\$ 3,214	\$ 3,010	19,903	\$ 299,242	\$ 26,471	\$ 325,714
December (Closed 25th)	4,750	\$ 77,127	\$ 15,995	3,520	\$ 45,279	\$ 3,319	3,384	\$ 42,705	\$ 4,819	1,684	\$ 20,441	\$ -	\$ 7,390	13,338	\$ 185,552	\$ 31,524	\$ 217,076
January	5,484	\$ 87,578	\$ 10,824	4,219	\$ 55,877	\$ 11,133	3,891	\$ 50,678	\$ 17,843	1,973	\$ 24,843	\$ 3,667	\$ 7,133	15,567	\$ 218,977	\$ 50,600	\$ 269,577
February (Closed 24, 17, 24 Snow)	4,202	\$ 69,526	\$ 10,705	3,512	\$ 47,468	\$ 8,448	3,067	\$ 42,470	\$ 10,085	1,494	\$ 19,297	\$ -	\$ 4,800	12,275	\$ 178,760	\$ 34,038	\$ 212,798
March (Closed 22-23 Snow)	6,630	\$ 108,481	\$ 13,057	5,371	\$ 74,863	\$ 12,024	4,727	\$ 64,674	\$ 15,676	2,556	\$ 32,560	\$ -	\$ 3,229	19,284	\$ 280,397	\$ 49,986	\$ 330,383
April	8,103	\$ 137,080	\$ -	6,120	\$ 87,088	\$ -	6,170	\$ 89,328	\$ -	3,105	\$ 41,202	\$ -	\$ 47,629	23,498	\$ 354,698	\$ 47,629	\$ 402,326
May	9,599	\$ 168,139	\$ -	7,393	\$ 106,345	\$ -	6,447	\$ 95,126	\$ -	3,476	\$ 47,024	\$ -	\$ 34,600	27,075	\$ 416,635	\$ 34,600	\$ 451,235
June	9,570	\$ 166,469	\$ -	7,769	\$ 107,623	\$ -	6,848	\$ 99,363	\$ -	3,699	\$ 48,806	\$ -	\$ 43,538	27,256	\$ 422,261	\$ 43,538	\$ 465,799
Total FY22	91,250	\$ 1,575,961	\$ 83,009	70,492	\$ 1,020,269	\$ 88,509	66,794	\$ 969,111	\$ 101,095	35,578	\$ 468,923	\$ 15,995	\$ 184,486	264,114	\$ 4,034,264	\$ 473,095	\$ 4,507,359
FY23	87,707	\$ 1,557,263	\$ -	72,654	\$ 1,085,579	\$ -	65,196	\$ 974,486	\$ -	32,374	\$ 438,656	\$ -	\$ 479,711	257,931	\$ 4,055,985	\$ 479,711	\$ 4,535,696
FY22	91,250	\$ 1,575,961	\$ 83,009	70,492	\$ 1,020,269	\$ 88,509	66,794	\$ 969,111	\$ 101,095	35,578	\$ 468,923	\$ 15,995	\$ 184,486	264,114	\$ 4,034,264	\$ 473,095	\$ 4,507,359
Delta(s)	(3,543)	\$ (118,698)	\$ (83,009)	2,162	\$ 65,310	\$ (88,509)	(11,598)	\$ 6,375	\$ (10,615)	(3,204)	\$ (30,267)	\$ (15,995)	\$ 295,226	(6,183)	\$ 21,721	\$ 6,616	\$ 28,338

JUNE 2023 Revenue

FISCAL_YEAR	(All)
COMPLETE_FUND	110 - General Fund
COMPLETE_PROGRAM	4500018 - PR-Golf Program
ACCOUNT_TYPE_DESCR	Revenue
COMPLETE_ACCOUNT	(All)

Sum of LINE_AMOUNT	Column Labels	202207	202208	202209	202210	202211	202212	202301	202302	202303	202304	202305	202306	Grand Total
4511001- PR-Golf-Strategic Support	\$	(53,329.15)	\$ (42,752.00)	\$ (28,062.78)	\$ (21,874.25)	\$ (13,195.00)	\$ (32,165.00)	\$ (45,005.00)	\$ (26,360.39)	\$ (49,495.00)	\$ (44,110.00)	\$ (94,590.00)	\$ (37,353.92)	\$ (488,292.49)
4512005 - PR-Golf Courses-GF								\$ (8.00)						\$ (8.00)
4512006 - PR-Arroyo Del Oso-GF	\$	(244,855.37)	\$ (208,363.47)	\$ (197,362.30)	\$ (166,597.86)	\$ (113,445.17)	\$ (105,108.89)	\$ (68,106.82)	\$ (115,361.15)	\$ (114,834.40)	\$ (184,217.78)	\$ (191,542.71)	\$ (199,917.82)	\$ (1,909,713.74)
4512007 - PR-Ladera-GF	\$	(161,498.83)	\$ (149,046.85)	\$ (134,596.21)	\$ (110,166.14)	\$ (75,793.71)	\$ (64,155.98)	\$ (55,756.45)	\$ (71,613.16)	\$ (92,671.28)	\$ (145,723.45)	\$ (135,419.68)	\$ (156,362.00)	\$ (1,352,803.74)
4512008 - PR-Los Altos-GF	\$	(157,510.06)	\$ (138,973.81)	\$ (123,449.47)	\$ (103,181.25)	\$ (71,762.54)	\$ (66,463.16)	\$ (44,363.96)	\$ (56,318.58)	\$ (84,700.70)	\$ (139,714.02)	\$ (141,841.89)	\$ (134,515.02)	\$ (1,262,794.46)
4512009 - PR-Puerto Del Sol-GF	\$	(65,958.93)	\$ (56,029.16)	\$ (52,994.90)	\$ (41,022.17)	\$ (25,467.14)	\$ (24,031.43)	\$ (19,713.64)	\$ (22,563.92)	\$ (32,829.90)	\$ (51,859.92)	\$ (50,586.12)	\$ (55,927.77)	\$ (498,985.00)
Grand Total	\$	(683,152.34)	\$ (595,165.29)	\$ (536,465.66)	\$ (442,841.67)	\$ (299,663.56)	\$ (291,924.46)	\$ (232,953.87)	\$ (292,217.20)	\$ (374,531.28)	\$ (565,625.17)	\$ (613,980.40)	\$ (584,076.53)	\$ (5,512,597.43)

FY 23 Revenue Through June 2023 \$ 5,512,597.43
NET REVENUE \$5,512,597.43

FY 23 Expenses Through May 2023 \$ 5,451,738.54
NET EXPENSES \$5,451,738.54

NET PROFIT \$ 60,858.89

NOTE: Net Profit Amount is estimated since Journal Entries are needed the following month after month end to

JUNE 2023 Expense

FISCAL_YEAR	(All)
COMPLETE_FUND	110 - General Fund
COMPLETE_pPROGRAM	4500018 - PR-Golf Program
ACCOUNT_TYPE_DESCR	Expense
COMPLET_E_ACCOUNT	(All)

Sum of LINE_AMOUNT	Column Labels	202207	202208	202209	202210	202211	202212	202301	202302	202303	202304	202305	202306	Grand Total
4511001 - PR-Golf-Strategic Support	\$	70,351.99	\$ 68,511.56	\$ 72,193.56	\$ 86,453.68	\$ 65,410.81	\$ 65,976.92	\$ 99,437.12	\$ 72,275.36	\$ 57,193.36	\$ 169,750.27	\$ 103,662.68	\$ 49,725.65	\$ 980,942.96
4512005 - PR-Golf Courses-GF	\$		\$ 8,876.16			\$ (8,876.16)								\$ -
4512006 - PR-Arroyo Del Oso-GF	\$	69,188.15	\$ 157,633.34	\$ 139,633.34	\$ 221,005.19	\$ 86,746.13	\$ 126,891.16	\$ 72,468.52	\$ 95,796.36	\$ 139,587.12	\$ 86,653.73	\$ 403,238.83	\$ 122,032.08	\$ 1,720,873.95
4512007 - PR-Ladera-GF	\$	40,201.04	\$ 79,246.06	\$ 84,519.36	\$ 136,104.59	\$ 81,540.49	\$ 79,877.07	\$ 103,043.48	\$ 62,097.44	\$ 102,206.42	\$ 111,658.93	\$ 90,796.67	\$ 47,316.69	\$ 1,018,608.24
4512008 - PR-Los Altos-GF	\$	6,493.58	\$ 169,406.38	\$ 75,987.59	\$ 131,047.69	\$ 62,662.35	\$ 76,725.93	\$ 63,477.29	\$ 60,458.53	\$ 80,809.14	\$ 86,564.69	\$ 89,531.92	\$ 96,601.46	\$ 999,766.55
4512009 - PR-Puerto Del Sol-GF	\$	29,134.22	\$ 91,737.20	\$ 79,608.50	\$ 64,819.24	\$ 67,496.34	\$ 65,381.21	\$ 54,401.74	\$ 41,225.21	\$ 55,631.09	\$ 56,003.41	\$ 66,214.99	\$ 59,893.69	\$ 731,546.84
Grand Total	\$	215,368.98	\$575,410.70	\$451,942.35	\$ 639,430.39	\$354,979.96	\$414,852.29	\$392,828.15	\$331,852.90	\$435,427.13	\$ 510,631.03	\$ 753,445.09	\$375,569.57	\$ 5,451,738.54